

progressive | creative | systematic

Mergers & Acquisitions

Management Advisory

OUR COMPETENCIES

Strategy & Tactic

Processes & Organisation

Finance & Evaluations

OUR SERVICES

Mergers & Acquisitions

- Acquisition
- Divestiture
- Merger
- MBO / MBI
- Post Merger Integration

Corporate Development

- Evaluation of strategic options
- Development of strategies (content)
- Steering the strategy process (meta level)

Restructuring / Fit for Divestiture

- Operational, financial and strategic restructuring
- Sustainable preparation of the divestiture
- Realisation of value optimisation potential
- Working capital management
- Fit for the future

Succession Planning

- Integrated consulting (M&A / legal / tax)
- Implementation
- Coaching

Corporate Finance

- Creation and validation of financial models
- Valuations with state-of-the-art methodologies
- Support of equity and debt financing

OUR VALUES

«tran-si-tion [tran zish'n]

process of change: a process or period in which something undergoes a change and passes from one state, stage, form, or activity to another.»

OUR GUIDING CREDO

"Failure is not
an option"

INTEGRITY & INDIVIDUALITY

„Conflicts of interests are
prevented by TCO's
independence. The result is
an unbiased advisory service
to our clients“

«Belux AG's successful sale has been essentially affected by TCO's professional, very structured proactive work. TCO succeeded to respect both the ownership and Belux AG's interests in a respectful and sensitive manner. TCO is a business partner of high integrity which I would assign again any time.»

Beat Zwahlen, CFO Vitra International AG, member of group management



René C. Schum

Background

- Dr. rer. Pol., Universities of Berne and Fribourg
- Schweizerische Volksbank (asset & liability management, finance & controlling)
- Credit Suisse First Boston Zurich and London (M&A department)
- 1999 formation of Schum Project / TCO

Expertise

- Long-standing experience in leading complex and international M&A and advisory projects
- Content and process-oriented support of comprehensive change processes
- Lead and execution of strategy processes
- Coaching of executives

TAILOR-MADE **PROJECTS**

It is our pleasure to have a first personal discussion with you. Following this our team will work out a tailor-made draft of your project.

TCO Transition Company AG
Bahnhof-Park 4
CH-6340 Baar
Phone: +41 41 726 77 20

